

We are a Chicago-based private investment firm that provides **partnership** and **capital** to transform and **grow** your business. We primarily invest in business and consumer services companies in the lower middle market.

## CORE VALUES

INTEGRITY

TRANSPARENCY

AUTHENTICITY

OPEN-MINDEDNESS

## INVESTMENT CRITERIA

### TRANSACTION TYPE

- Founder-owned or led
- Corporate carve-outs
- Majority or minority transactions
- USA headquartered

### SIZE

- Revenue of at least \$10 million
- EBITDA / cash flow of at least \$2 million

### CHARACTERISTICS

- Attractive market dynamics
- Sustainable differentiated value proposition
- Scalable business potential
- Multiple levers for value creation with a particular focus on organic growth or strategic consolidation

## SERVICES-FOCUSED

### Industrial



### Energy Transition



### Data Center



### Infrastructure



### Residential



### Environmental & Waste



### Value-Added Distribution



### Commercial



## CONTACT US

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## THE RISING POINT DIFFERENCE

### PARTNERSHIP

It's lonely at the top. We bring years of experience and a human capital and advisor network covering a wide breadth of industries. If you have a problem, or want to scratch an idea itch, we are your partners working side-by-side with you and your team to figure it out.

### INTELLIGENT TRANSFORMATION

Change is necessary, but hard. We believe in intelligent transformation. We have a playbook developed from experience, but we recognize every situation is different, and we aren't a hammer looking for a nail.

### GROWTH STRATEGY

We are growth-focused and we want to build great businesses. We help develop data-centric strategic plans to drive organic and acquisition-based growth, and we will obtain the optimal capital structure to support that growth.

### EXPERIENCE

Our careers have been built on investing in founder-owned businesses. We have an extensive and successful track record of managing the transition to institutional equity ownership. Our references back this up.

## CURRENT INVESTMENTS



- Lawrenceville, GA based provider of water infrastructure services
- Platform acquisition closed August 2024
- Actively seeking add-on acquisitions in underground and water infrastructure services



- Arlington Heights, IL and Tampa, FL based provider of diversified HVAC, plumbing, electric, sewer and drain services
- Platform acquisition closed April 2024
- Actively seeking add-on acquisitions in diversified home services



- Hope Mills, NC based provider of electric and utility services primarily focused on renewable energy facilities
- Platform acquisition closed May 2022
- Actively seeking add-on acquisitions in renewable energy services



- Addison, IL based provider of utility services including fiber, sewer and water systems
- Platform acquisition closed June 2021
- Actively seeking add-on acquisitions in underground utilities and telecom services



- Verona, PA based provider of low-pressure, heat exchanger and condenser tube cleaning and non-destructive testing services to power generation and industrial companies
- Platform acquisition closed April 2020
- Actively seeking add-on acquisitions in industrial cleaning and testing

## PARTNERS IN GROWTH

## CURRENT INVESTMENTS (CONT'D.)



- Burr Ridge, IL based provider of electrical test equipment rental services
- Launched in 2019 in partnership with founder and CEO

Note: A-Rent managed by Rising Point Capital in partnership with Sterling Partners.

## SELECT FORMER INVESTMENTS



- Odessa, TX based provider of non-destructive testing to midstream oil and gas operators
- Entry: March 2012; Exit: July 2014



- Mission Viejo, CA based provider of comprehensive water flow services through two divisions: (i) Pro-Pipe, a provider of inspection and cleaning services to municipal and utility customers and (ii) Roto-Rooter franchisee operations, a provider of plumbing, drain cleaning and water restoration services to commercial and residential customers
- Entry: July 2015; Exit: January 2017



- Signal Hill, CA based provider of de-gassing, vapor control and water treatment services to downstream and midstream energy companies
- Entry: October 2010; Exit: January 2015



- Irvine, CA based provider of comprehensive traffic control services and product sales
- Entry: May 2018; Exit: July 2021



- Little Rock, AR based provider of residential and commercial chemical lawn care and pest control services
- Entry: December 2019; Exit: May 2022

*PARTNERS IN GROWTH*