

We are a Chicago-based private investment firm that provides **partnership and capital** to transform and grow your business.

We primarily invest in field-based services companies in the lower middle market.

CORE VALUES

Integrity

Transparency

Authenticity

Open-Mindedness

15+

Years of average partner experience

25+

Total investments
Includes platform investments and add-on acquisitions

100%

Of platform investments in partnership with founder-, family-, or management-owned businesses

The Rising Point Difference



PARTNERSHIP

It's lonely at the top. We bring years of experience and a human capital and advisor network covering a wide breadth of industries. If you have a problem, or want to scratch an idea itch, we are your partners working side-by-side with you and your team to figure it out.



INTELLIGENT TRANSFORMATION

Change is necessary, but hard. We believe in intelligent transformation. We have a playbook developed from experience, but we recognize every situation is different, and we aren't a hammer looking for a nail.



GROWTH STRATEGY

We are growth-focused and we want to build great businesses. We help develop data-centric strategic plans to drive organic and acquisition-based growth, and seek to put in place capital structures designed to support that growth.



EXPERIENCE

Our careers have been built on investing in founder-owned businesses. We have experience and a successful track record of managing the transition to institutional equity ownership. Our references back this up.

Investment Criteria

TRANSACTION TYPE

- △ Founder/family-owned or led
- △ Corporate carve-outs
- △ Majority transactions
- △ North America headquartered

SIZE

\$10M+
Revenue of at least \$10 million

\$2M+
EBITDA / cash flow of at least \$2 million

CHARACTERISTICS

- △ Attractive market dynamics
- △ Sustainable differentiated value proposition
- △ Scalable business potential
- △ Multiple levers for value creation with a particular focus on organic growth or strategic consolidation

Services-Focused

INDUSTRIES WE INVEST IN

△ Industrial	△ Energy Transition	△ Rental	△ Infrastructure
△ Residential	△ Environmental & Waste	△ Value-Added Distribution	△ Commercial

Current Investments

COMPANY		ENTRY	SEEKING ADD-ONS IN
	A-1 Roofing Co. Elk Grove Village, IL Full-service commercial roofing services provider specializing in complex roofing projects across the Midwest	July 2026	Commercial Roofing
	JDS Lawrenceville, GA Provider of water infrastructure services	August 2024	Underground Water Infrastructure Services
	ABC Arlington Heights, IL & Tampa, FL Provider of diversified HVAC, plumbing, electric, sewer and drain services	April 2024	Diversified Home Services
	Cinterra* Hope Mills, NC Provider of electric and utility services primarily focused on renewable energy facilities	May 2022	Renewable Energy Services
	PirTano Addison, IL Underground construction company focused on infrastructure and utility services in the communications and sewer & water sectors	June 2021	Sewer, Water, Utility and Electrical Services
	CONCO Verona, PA & La Porte, TX Provider of low-pressure, heat exchanger and condenser tube cleaning and non-destructive testing services to power generation and industrial companies	April 2020	Industrial Services

Former Investments

COMPANY		ENTRY	EXIT
	A-Rent* Burr Ridge, IL Provider of electrical test equipment rental services. Launched in partnership with founder and CEO	May 2019	September 2026
	Statewide Safety Systems* Irvine, CA Provider of comprehensive traffic control services and product sales	April 2018	July 2021
	Fairway Lawns* Little Rock, AR Provider of residential and commercial chemical lawn care and pest control services	December 2019	May 2022

The Team

CHICAGO, ILLINOIS



Michael Drai 
Co-Founder & Partner

Natalie Greene 
Partner

Collin Nugent 
Senior Associate

Justin Marku 
Co-Founder & Partner

Eric Kennebeck 
Chief Financial Officer & CCO

Matthew Kini 
Associate

Marc Perez 
Partner

Max Cannon 
Vice President

Casey Miller 
Associate

*Represent investments that were or are currently co-managed with various other sponsors and investment management firms.

This overview is provided for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any interest in any fund or other investment vehicle managed by Rising Point Capital. Information is as of October 2026 and is subject to change. It should not be assumed that future investments will be similar to those described herein.